

Le Sueur Co.

Economic Development Region: Region 9

Planning Region: Southwest

Updated on: 7/1/2017

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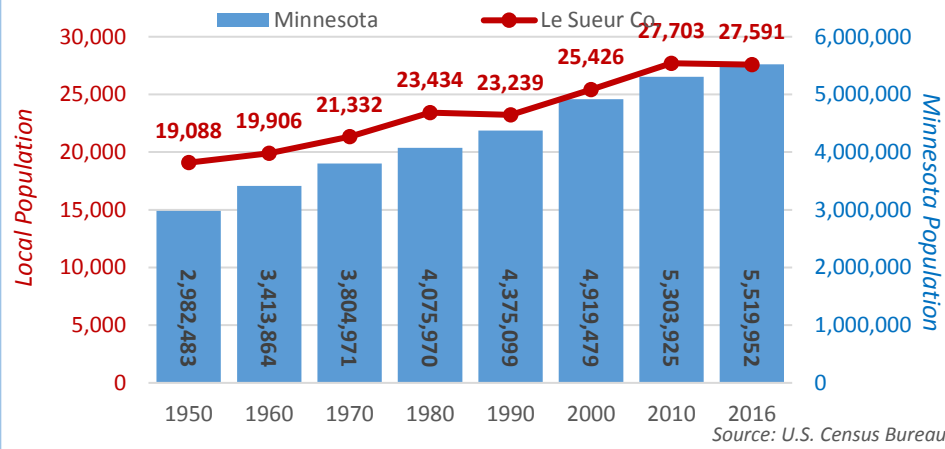
DEMOGRAPHICS

Table 1. Population Changes, 1960-2015

| | 1960 | 1970 | 1980 | 1990 | 2000 | 2010 | 2016 | 2000-2016 | |
|--------------|------------|------------|------------|------------|------------|------------|-----------|-----------|---------|
| | Population | Population | Population | Population | Population | Population | Estimate | Numeric | Percent |
| Le Sueur Co. | 19,906 | 21,332 | 23,434 | 23,239 | 25,426 | 27,703 | 27,591 | 2,165 | 8.5% |
| Minnesota | 3,413,864 | 3,804,971 | 4,075,970 | 4,375,099 | 4,919,479 | 5,303,925 | 5,519,952 | 600,473 | 12.2% |

Source: U.S. Census Bureau

Figure 1. Population Change, 1950-2016

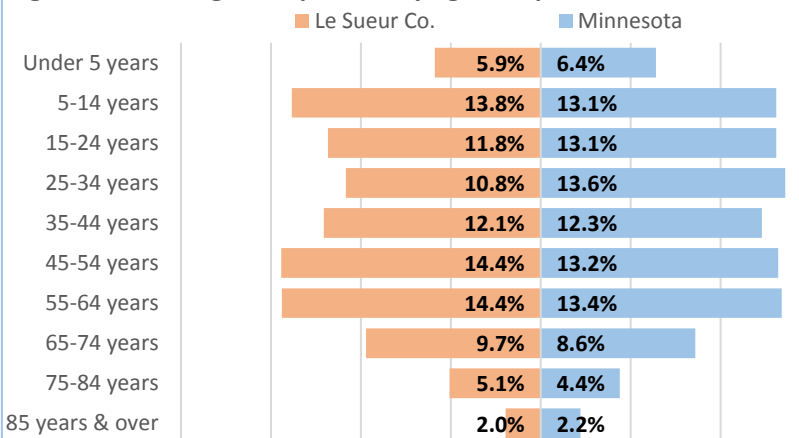


Source: U.S. Census Bureau

| Le Sueur Co. Age Group | 2016 Population by Age Group | |
|------------------------|------------------------------|---------------|
| | Number | Percent |
| Under 5 years | 1,623 | 5.9% |
| 5-14 years | 3,820 | 13.8% |
| 15-24 years | 3,266 | 11.8% |
| 25-34 years | 2,988 | 10.8% |
| 35-44 years | 3,326 | 12.1% |
| 45-54 years | 3,979 | 14.4% |
| 55-64 years | 3,973 | 14.4% |
| 65-74 years | 2,680 | 9.7% |
| 75-84 years | 1,396 | 5.1% |
| 85 years & over | 540 | 2.0% |
| Total | 27,591 | 100.0% |

Source: U.S. Census Bureau, Population Estimates

Figure 2. Percentage of Population by Age Group, 2016

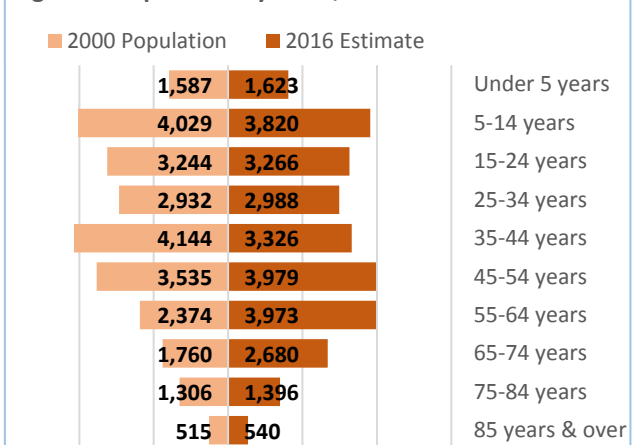


Source: U.S. Census Bureau, Population Estimates

| Le Sueur Co. Age Group | 2000-2016 Pop. Change by Age Group | | 2000-2016 Population Change | |
|------------------------|------------------------------------|---------------|-----------------------------|-------------|
| | 2000 | 2016 | Numeric | Percent |
| Under 5 years | 1,587 | 1,623 | 36 | 2.3% |
| 5-14 years | 4,029 | 3,820 | -209 | -5.2% |
| 15-24 years | 3,244 | 3,266 | 22 | 0.7% |
| 25-34 years | 2,932 | 2,988 | 56 | 1.9% |
| 35-44 years | 4,144 | 3,326 | -818 | -19.7% |
| 45-54 years | 3,535 | 3,979 | 444 | 12.6% |
| 55-64 years | 2,374 | 3,973 | 1,599 | 67.4% |
| 65-74 years | 1,760 | 2,680 | 920 | 52.3% |
| 75-84 years | 1,306 | 1,396 | 90 | 6.9% |
| 85 years & over | 515 | 540 | 25 | 4.9% |
| Total | 25,426 | 27,591 | 2,165 | 8.5% |

Source: U.S. Census Bureau, Population Estimates Program

Figure 3. Population Pyramid, 2000-2016



Source: U.S. Census Bureau

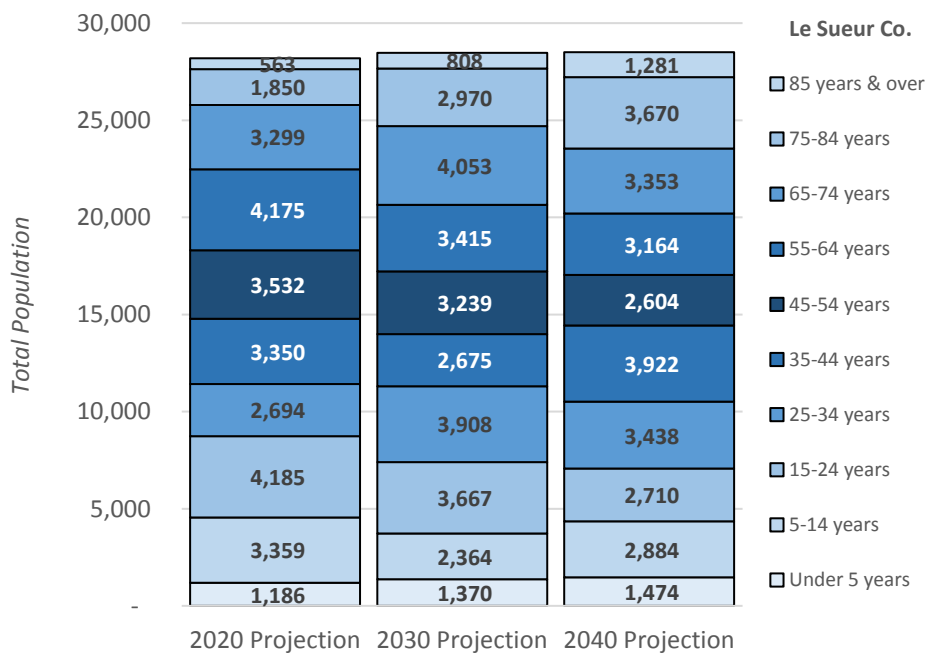
| Table 4. Race and Hispanic Origin, 2015 | Le Sueur Co. | | | Minnesota | |
|---|---------------|---------------|-----------------------|---------------|-----------------------|
| | Number | Percent | Change from 2000-2015 | Percent | Change from 2000-2015 |
| Total | 27,707 | 100.0% | 9.0% | 100.0% | 10.2% |
| White | 26,423 | 95.4% | 7.6% | 84.8% | 4.4% |
| Black or African American | 164 | 0.6% | 331.6% | 5.5% | 74.2% |
| American Indian & Alaska Native | 104 | 0.4% | 57.6% | 1.0% | 2.9% |
| Asian & Other Pac. Islander | 134 | 0.5% | 54.0% | 4.5% | 68.6% |
| Some Other Race | 539 | 1.9% | 5.1% | 1.5% | 24.7% |
| Two or More Races | 343 | 1.2% | 100.6% | 2.7% | 74.3% |
| Hispanic or Latino origin | 1,542 | 5.6% | 54.7% | 5.0% | 89.0% |

Source: U.S. Census Bureau, 2011-2015 American Community Survey

| Table 5. Population Projections, 2020-2040 | | | | 2020-2040 Change | |
|--|-----------------|-----------------|-----------------|------------------|-------------|
| | 2020 Projection | 2030 Projection | 2040 Projection | Numeric | Percent |
| Le Sueur Co. | | | | | |
| Under 5 years | 1,186 | 1,370 | 1,474 | 288 | 24.3% |
| 5-14 years | 3,359 | 2,364 | 2,884 | -475 | -14.1% |
| 15-24 years | 4,185 | 3,667 | 2,710 | -1,475 | -35.2% |
| 25-34 years | 2,694 | 3,908 | 3,438 | 744 | 27.6% |
| 35-44 years | 3,350 | 2,675 | 3,922 | 572 | 17.1% |
| 45-54 years | 3,532 | 3,239 | 2,604 | -928 | -26.3% |
| 55-64 years | 4,175 | 3,415 | 3,164 | -1,011 | -24.2% |
| 65-74 years | 3,299 | 4,053 | 3,353 | 54 | 1.6% |
| 75-84 years | 1,850 | 2,970 | 3,670 | 1,820 | 98.4% |
| 85 years & over | 563 | 808 | 1,281 | 718 | 127.5% |
| Total | 28,193 | 28,469 | 28,500 | 307 | 1.1% |

Source: Minnesota State Demographic Center

Figure 4. Population Projections by Age Group, 2020-2040



Source: Minnesota State Demographic Center

LABOR FORCE

Table 6. Employment Characteristics, 2015

| | Le Sueur Co. | | | Minnesota | |
|---|----------------|--------------|-------------|--------------|-------------|
| | In Labor Force | Labor Force | Unemp. Rate | Labor Force | Unemp. Rate |
| Total Labor Force | 15,274 | 70.7% | 5.3% | 70.0% | 5.6% |
| 16 to 19 years | 770 | 58.8% | 13.8% | 51.9% | 16.1% |
| 20 to 24 years | 1,222 | 85.6% | 9.9% | 82.8% | 9.2% |
| 25 to 44 years | 5,850 | 90.6% | 5.0% | 88.1% | 5.0% |
| 45 to 54 years | 3,827 | 89.5% | 4.5% | 87.2% | 4.3% |
| 55 to 64 years | 2,893 | 75.8% | 3.9% | 72.1% | 4.2% |
| 65 to 74 years | 582 | 24.0% | 0.3% | 26.9% | 3.6% |
| 75 years & over | 125 | 6.6% | 0.0% | 6.0% | 3.5% |
| Employment Characteristics by Race & Hispanic Origin | | | | | |
| White alone | 14,693 | 70.5% | 5.1% | 70.0% | 4.8% |
| Black or African American | 78 | 62.9% | 29.5% | 68.8% | 14.7% |
| American Indian & Alaska Native | 54 | 74.0% | 0.0% | 58.6% | 16.3% |
| Asian or Other Pac. Islanders | 98 | 90.7% | 1.0% | 70.4% | 6.4% |
| Some Other Race | 225 | 77.9% | 7.6% | 77.4% | 9.4% |
| Two or More Races | 132 | 78.1% | 8.3% | 71.0% | 11.5% |
| Hispanic or Latino | 559 | 64.3% | 7.2% | 75.0% | 9.1% |
| Employment Characteristics by Veteran Status | | | | | |
| Veterans, 18 to 64 years | 707 | 76.9% | 5.9% | 77.6% | 5.7% |
| Employment Characteristics by Disability | | | | | |
| With Any Disability | 616 | 56.3% | 10.9% | 51.3% | 12.7% |
| Employment Characteristics by Educational Attainment | | | | | |
| Population, 25 to 64 years | 12,567 | 86.4% | 4.6% | 84.0% | 4.6% |
| Less than H.S. Diploma | 731 | 68.4% | 7.6% | 65.4% | 6.5% |
| H.S. Diploma or Equivalent | 4,120 | 84.0% | 2.8% | 78.8% | 3.9% |
| Some College or Assoc. Degree | 4,741 | 89.3% | 3.8% | 85.2% | 4.7% |
| Bachelor's Degree or Higher | 2,981 | 91.4% | 0.9% | 89.3% | 2.7% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Table 7. Labor Force Projections, 2020-2030

| Le Sueur Co. | 2020 | 2030 | 2020-2030 Change | |
|--------------------------|------------------------|------------------------|------------------|--------------|
| | Labor Force Projection | Labor Force Projection | Numeric | Percent |
| 16 to 19 years | 1,000 | 746 | -254 | -25.4% |
| 20 to 24 years | 1,763 | 1,781 | 19 | 1.1% |
| 25 to 44 years | 5,479 | 5,967 | 489 | 8.9% |
| 45 to 54 years | 3,161 | 2,899 | -262 | -8.3% |
| 55 to 64 years | 3,166 | 2,590 | -576 | -18.2% |
| 65 to 74 years | 792 | 973 | 181 | 22.9% |
| 75 years & over | 159 | 249 | 90 | 56.6% |
| Total Labor Force | 15,520 | 15,205 | -314 | -2.0% |

Source: calculated from Minnesota State Demographic Center population projections

and 2011-2015 American Community Survey 5-Year Estimates.

Table 8. Total Available Labor Force Estimates

| | Le Sueur Co. | Minnesota |
|------------------|--------------|-----------|
| 2001 Annual Avg. | 15,015 | 2,845,202 |
| 2002 Annual Avg. | 15,035 | 2,859,601 |
| 2003 Annual Avg. | 14,788 | 2,874,663 |
| 2004 Annual Avg. | 14,489 | 2,880,427 |
| 2005 Annual Avg. | 14,186 | 2,879,759 |
| 2006 Annual Avg. | 14,165 | 2,887,831 |
| 2007 Annual Avg. | 14,183 | 2,906,389 |
| 2008 Annual Avg. | 14,362 | 2,925,088 |
| 2009 Annual Avg. | 14,427 | 2,941,976 |
| 2010 Annual Avg. | 15,715 | 2,938,795 |
| 2011 Annual Avg. | 15,684 | 2,946,278 |
| 2012 Annual Avg. | 15,488 | 2,946,355 |
| 2013 Annual Avg. | 15,481 | 2,955,266 |
| 2014 Annual Avg. | 15,423 | 2,961,331 |
| 2015 Annual Avg. | 15,420 | 2,975,533 |
| 2016 Annual Avg. | 15,564 | 3,003,576 |
| 2001-2016 | | |
| Numeric Change | 549 | 158,374 |
| Percent Change | 3.7% | 5.6% |

Source: DEED LAUS program

Table 9. Annual Unemployment Rates

| | Le Sueur Co. | Minnesota |
|------------------|--------------|-----------|
| 2001 Annual Avg. | 5.0 | 3.8 |
| 2002 Annual Avg. | 5.9 | 4.5 |
| 2003 Annual Avg. | 6.3 | 4.9 |
| 2004 Annual Avg. | 5.7 | 4.7 |
| 2005 Annual Avg. | 5.4 | 4.1 |
| 2006 Annual Avg. | 5.4 | 4.0 |
| 2007 Annual Avg. | 6.1 | 4.6 |
| 2008 Annual Avg. | 7.4 | 5.4 |
| 2009 Annual Avg. | 10.6 | 7.8 |
| 2010 Annual Avg. | 8.9 | 7.4 |
| 2011 Annual Avg. | 7.6 | 6.5 |
| 2012 Annual Avg. | 6.5 | 5.6 |
| 2013 Annual Avg. | 6.1 | 5.0 |
| 2014 Annual Avg. | 5.4 | 4.2 |
| 2015 Annual Avg. | 4.9 | 3.7 |
| 2016 Annual Avg. | 4.9 | 3.9 |

Source: DEED LAUS program

Table 10. Jobseekers Per Vacancy

| | Q2 2016 |
|------------------------|---------|
| Region 9 Unemployed | 4,772 |
| Region 9 Vacancies | 4,253 |
| Jobseekers per Vacancy | 1.12 |

Source: DEED Job Vacancy Survey, LAUS

Figure 5. Annual Labor Force Estimates

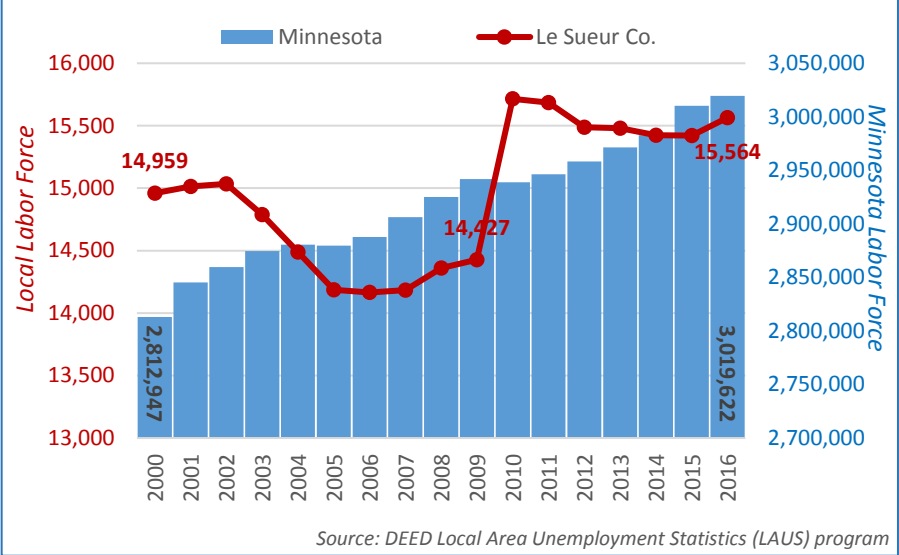


Figure 6. Unemployment Rates, 2000-2016

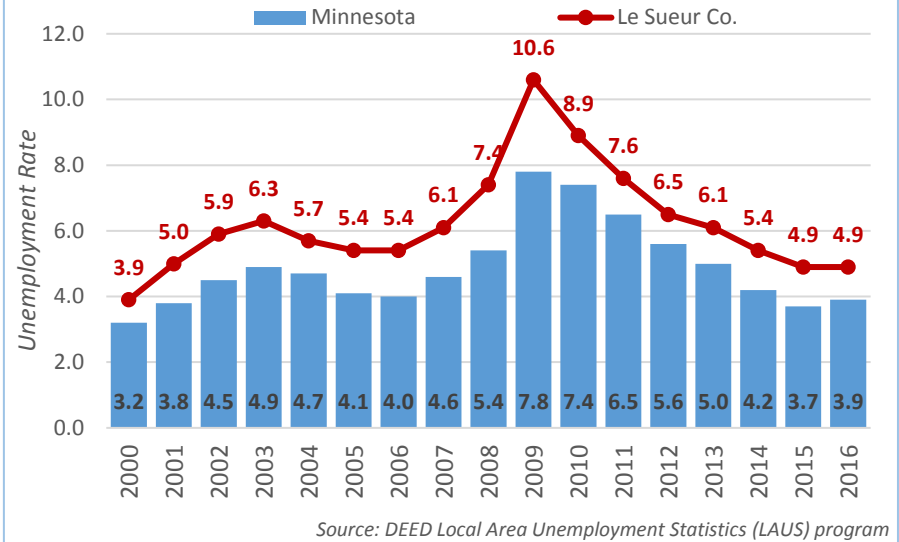
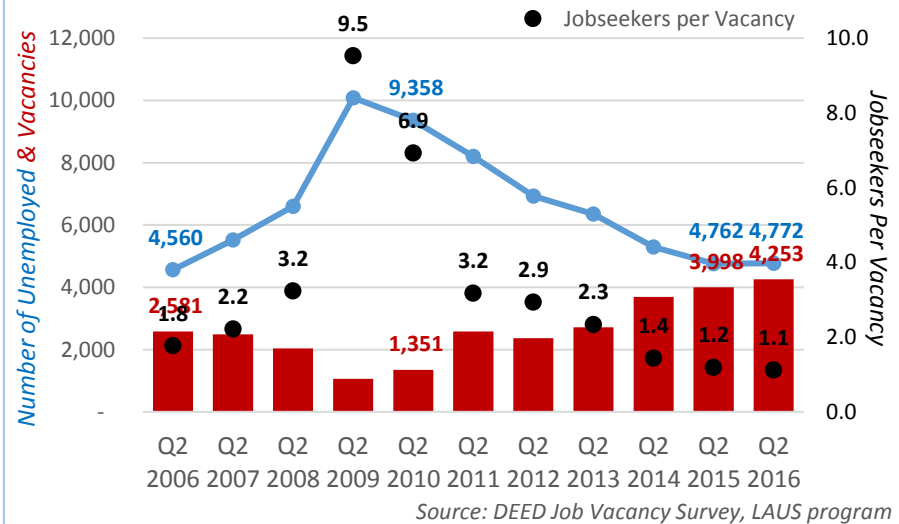


Figure 7. Jobseekers Per Vacancy, 2006-2016



| Table 11. Educational Attainment for the Population Aged 18 years & | Le Sueur Co. | | Minnesota |
|---|---------------|---------------|---------------|
| | Number | Percent | Percent |
| Total, 18 years & over | 20,894 | 100.0% | 100.0% |
| Less than high school | 2,026 | 9.7% | 8.2% |
| High school graduate (incl. equiv.) | 7,493 | 35.9% | 26.1% |
| Some college, no degree | 4,990 | 23.9% | 24.5% |
| Associate's degree | 2,212 | 10.6% | 10.2% |
| Bachelor's degree | 3,077 | 14.7% | 21.2% |
| Advanced degree | 1,096 | 5.2% | 9.9% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

| Table 12. Educational Attainment for the Population Aged 25 years & | Le Sueur Co. | | Minnesota |
|---|---------------|---------------|---------------|
| | Number | Percent | Percent |
| Total, 25 years & over | 18,866 | 100.0% | 100.0% |
| Less than high school | 1,767 | 9.4% | 7.6% |
| High school graduate (incl. equiv.) | 6,704 | 35.5% | 26.1% |
| Some college, no degree | 4,292 | 22.7% | 21.9% |
| Associate's degree | 2,107 | 11.2% | 10.7% |
| Bachelor's degree | 2,903 | 15.4% | 22.5% |
| Advanced degree | 1,093 | 5.8% | 11.2% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

| Table 13. Educational Attainment by Age Group, 2015 | Le Sueur Co. | | Minnesota |
|---|--------------|--------------|--------------|
| | Number | Percent | Percent |
| 18 to 24 years | 2,028 | 9.7% | 12.2% |
| Less than high school | 259 | 12.8% | 12.7% |
| High school graduate (incl. equiv.) | 789 | 38.9% | 26.2% |
| Some college, no degree | 698 | 34.4% | 42.7% |
| Associate's degree | 105 | 5.2% | 6.3% |
| Bachelor's degree | 174 | 8.6% | 11.6% |
| Advanced degree | 3 | 0.1% | 0.4% |
| 25 to 44 years | 6,454 | 30.9% | 34.1% |
| Less than high school | 518 | 8.0% | 6.7% |
| High school graduate (incl. equiv.) | 1,809 | 28.0% | 19.2% |
| Some college, no degree | 1,576 | 24.4% | 21.6% |
| Associate's degree | 976 | 15.1% | 13.1% |
| Bachelor's degree | 1,163 | 18.0% | 27.6% |
| Advanced degree | 412 | 6.4% | 11.7% |
| 45 to 64 years | 8,091 | 38.7% | 35.5% |
| Less than high school | 551 | 6.8% | 5.7% |
| High school graduate (incl. equiv.) | 3,096 | 38.3% | 26.9% |
| Some college, no degree | 1,832 | 22.6% | 23.3% |
| Associate's degree | 925 | 11.4% | 11.3% |
| Bachelor's degree | 1,250 | 15.4% | 21.4% |
| Advanced degree | 437 | 5.4% | 11.4% |
| 65 years & over | 4,321 | 20.7% | 18.2% |
| Less than high school | 698 | 16.2% | 12.8% |
| High school graduate (incl. equiv.) | 1,799 | 41.6% | 37.3% |
| Some college, no degree | 884 | 20.5% | 19.8% |
| Associate's degree | 206 | 4.8% | 5.1% |
| Bachelor's degree | 490 | 11.3% | 15.2% |
| Advanced degree | 244 | 5.6% | 9.8% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Table 14. Family Yearly Cost, Worker Hourly Wage, and Family Monthly Costs, 2017

| | Family Yearly Cost of Living | Hourly Wage Required | Monthly Costs | | | | | | |
|--------------|------------------------------|----------------------|---------------|-------|-------------|---------|----------------|-------|-------|
| | | | Child Care | Food | Health Care | Housing | Transportation | Other | Taxes |
| Le Sueur Co. | \$47,938 | \$15.36 | \$248 | \$744 | \$396 | \$726 | \$930 | \$429 | \$522 |
| Minnesota | \$55,200 | \$17.69 | \$468 | \$763 | \$472 | \$936 | \$788 | \$496 | \$677 |

Source: DEED Cost of Living tool

Table 15. Household and Family Incomes, 2015

| | Median Household Income | Average Household Income | Median Family Income | Average Family Income |
|--------------|-------------------------|--------------------------|----------------------|-----------------------|
| Le Sueur Co. | \$60,632 | \$72,228 | \$72,581 | \$83,886 |
| Minnesota | \$61,492 | \$80,444 | \$77,055 | \$96,258 |

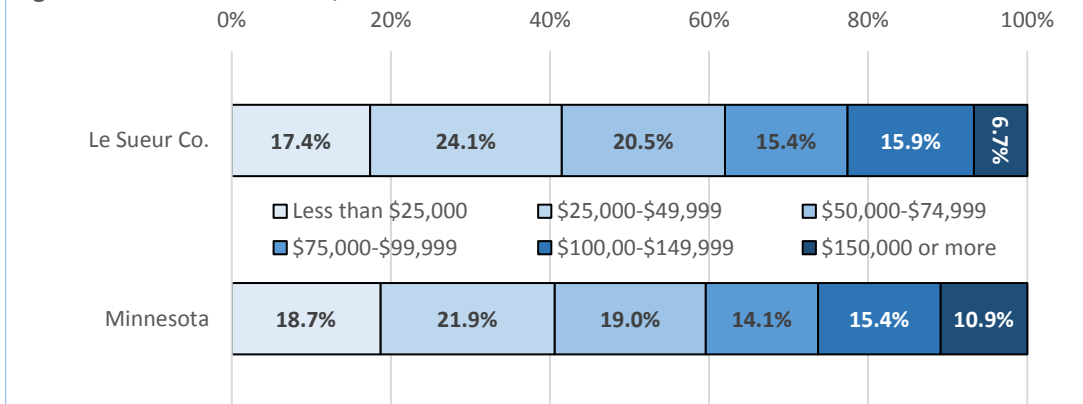
Source: 2011-2015 American Community Survey, 5-Year Estimates

Table 16. Household Incomes, 2015

| | Less than \$25,000 | \$25,000-\$49,999 | \$50,000-\$74,999 | \$75,000-\$99,999 | \$100,000-\$149,999 | \$150,000 or more |
|--------------|--------------------|-------------------|-------------------|-------------------|---------------------|-------------------|
| Le Sueur Co. | 17.4% | 24.1% | 20.5% | 15.4% | 15.9% | 6.7% |
| Minnesota | 18.7% | 21.9% | 19.0% | 14.1% | 15.4% | 10.9% |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Figure 8. Household Incomes, 2015



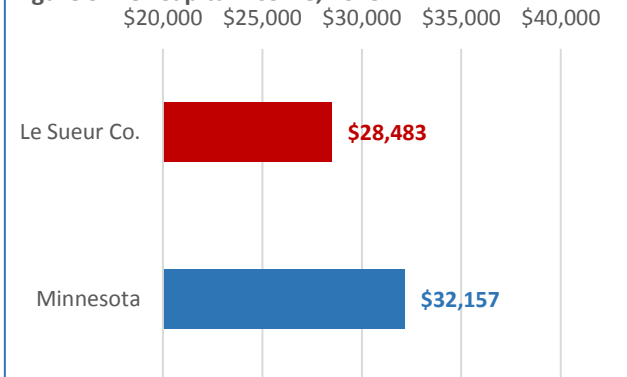
Source: 2011-2015 American Community Survey 5-Year Estimates

Table 17. Per Capita Income, 2015

| | Le Sueur Co. | Percent of State | Minnesota |
|--|--------------|------------------|-----------|
| Per capita income in the past 12 months (in 2015 inflation-adjusted dollars) | \$28,483 | 88.6% | \$32,157 |

Source: 2011-2015 American Community Survey, 5-Year Estimates

Figure 9. Per Capita Income, 2015



Source: 2011-2015 American Community Survey

WAGES AND OCCUPATIONS

| | Median Hourly Wage | Estimated Regional Employment |
|----------------------------------|--------------------|-------------------------------|
| Region 1 - Northwest | \$17.59 | 38,070 |
| Region 2 - Headwaters | \$16.80 | 30,860 |
| Region 3 - Arrowhead | \$17.25 | 141,910 |
| Region 4 - West Central | \$16.94 | 85,410 |
| Region 5 - North Central | \$15.70 | 61,170 |
| Region 6E - Southwest Central | \$17.07 | 47,410 |
| Region 6W - Upper MN Valley | \$15.93 | 16,600 |
| Region 7E - East Central | \$17.78 | 48,990 |
| Region 7W - Central | \$17.48 | 184,510 |
| Region 8 - Southwest | \$16.17 | 50,360 |
| Region 9 - South Central | \$16.99 | 114,470 |
| Region 10 - Southeast | \$18.53 | 259,060 |
| Region 11 - 7-County Twin Cities | \$21.55 | 1,751,580 |
| State of Minnesota | \$19.62 | 2,810,400 |

Source: DEED Occupational Employment Statistics, Qtr. 1 2017

| | Median Hourly Wage | Estimated Regional Employment |
|---------------------------|--------------------|-------------------------------|
| Central Minnesota | \$17.45 | 280,910 |
| Northeast Minnesota | \$17.25 | 141,910 |
| Northwest Minnesota | \$16.71 | 215,520 |
| Southeast Minnesota | \$18.53 | 259,060 |
| Southwest Minnesota | \$16.58 | 181,430 |
| Twin Cities Metro Area | \$21.55 | 1,751,580 |
| State of Minnesota | \$19.62 | 2,810,400 |

Table 19. Occupational Employment Statistics, 2017

| Occupational Group | Region 9 | | | | State of Minnesota | | |
|--------------------------------------|--------------------|-------------------------------|---------------------------|-------------------|--------------------|--------------------------------|---------------------------|
| | Median Hourly Wage | Estimated Regional Employment | Share of Total Employment | Location Quotient | Median Hourly Wage | Estimated Statewide Employment | Share of Total Employment |
| Total, All Occupations | \$16.99 | 114,470 | 100.0% | 1.0 | \$19.62 | 2,810,400 | 100.0% |
| Office & Administrative Support | \$16.40 | 16,200 | 14.2% | 1.0 | \$18.26 | 404,120 | 14.4% |
| Production | \$17.29 | 12,120 | 10.6% | 1.3 | \$17.46 | 220,570 | 7.8% |
| Healthcare Practitioners & Technical | \$26.64 | 8,200 | 7.2% | 1.2 | \$32.85 | 174,230 | 6.2% |
| Sales & Related | \$11.41 | 11,390 | 10.0% | 1.0 | \$13.48 | 275,740 | 9.8% |
| Transportation & Material Moving | \$16.49 | 8,740 | 7.6% | 1.2 | \$17.06 | 178,270 | 6.3% |
| Education, Training & Library | \$21.93 | 8,540 | 7.5% | 1.3 | \$23.33 | 164,560 | 5.9% |
| Food Preparation & Serving Related | \$9.97 | 6,900 | 6.0% | 0.7 | \$10.05 | 236,820 | 8.4% |
| Healthcare Support | \$13.04 | 3,830 | 3.3% | 1.1 | \$15.11 | 84,730 | 3.0% |
| Management | \$38.50 | 5,610 | 4.9% | 0.8 | \$49.20 | 168,370 | 6.0% |
| Personal Care & Service | \$12.21 | 7,080 | 6.2% | 1.3 | \$11.77 | 129,490 | 4.6% |
| Business & Financial Operations | \$28.11 | 4,040 | 3.5% | 0.6 | \$31.83 | 164,180 | 5.8% |
| Installation, Maintenance & Repair | \$21.09 | 3,960 | 3.5% | 1.0 | \$22.41 | 95,700 | 3.4% |
| Computer & Mathematical | \$28.06 | 2,210 | 1.9% | 0.6 | \$39.75 | 97,680 | 3.5% |
| Building, Grounds Cleaning & Maint. | \$12.22 | 3,490 | 3.0% | 1.0 | \$13.68 | 83,180 | 3.0% |
| Construction & Extraction | \$23.78 | 3,190 | 2.8% | 0.8 | \$26.55 | 98,730 | 3.5% |
| Community & Social Service | \$21.93 | 1,670 | 1.5% | 0.8 | \$21.32 | 53,060 | 1.9% |
| Protective Service | \$19.92 | 2,220 | 1.9% | 1.3 | \$19.80 | 42,740 | 1.5% |
| Architecture & Engineering | \$31.25 | 1,770 | 1.5% | 0.8 | \$35.96 | 54,400 | 1.9% |
| Arts, Design, Entertainment & Media | \$17.91 | 1,310 | 1.1% | 0.9 | \$22.39 | 37,290 | 1.3% |
| Life, Physical & Social Science | \$25.32 | 870 | 0.8% | 0.9 | \$30.59 | 24,230 | 0.9% |
| Legal | \$38.02 | 280 | 0.2% | 0.4 | \$40.36 | 18,640 | 0.7% |
| Farming, Fishing & Forestry | \$14.15 | 320 | 0.3% | 2.1 | \$15.31 | 3,680 | 0.1% |

Source: DEED Occupational Employment Statistics, Qtr. 1 2017

Table 20. Job Vacancy Survey Results, Qtr. 4 2016

| Region 9 | Number of Total Vacancies | Percent Part-time | Percent Temporary or Seasonal | Requiring Post-Secondary Education | Requiring 1 or More Years of Work Exp. | Requiring Certificate or License | Median Hourly Wage Offer |
|--------------------------------------|---------------------------|-------------------|-------------------------------|------------------------------------|--|----------------------------------|--------------------------|
| Total, All Occupations | 3,799 | 32% | 3% | 26% | 28% | 26% | \$12.56 |
| Management | 80 | 5% | 0% | 68% | 88% | 20% | \$24.98 |
| Business & Financial Operations | 44 | 2% | 1% | 74% | 83% | 27% | \$22.88 |
| Computer & Mathematical | 20 | 0% | 0% | 81% | 73% | 0% | \$19.43 |
| Architecture & Engineering | 75 | 0% | 0% | 97% | 86% | 31% | \$30.26 |
| Life, Physical & Social Sciences | 47 | 57% | 0% | 35% | 35% | 23% | \$11.74 |
| Community & Social Service | 29 | 33% | 0% | 71% | 81% | 55% | \$14.39 |
| Legal | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A |
| Education, Training & Library | 157 | 33% | 8% | 96% | 41% | 36% | \$16.46 |
| Arts, Design, Entertainment & Media | 89 | 64% | 10% | 12% | 63% | 2% | \$11.89 |
| Healthcare Practitioners & Technical | 237 | 33% | 0% | 96% | 45% | 94% | \$25.81 |
| Healthcare Support | 129 | 62% | 0% | 30% | 4% | 77% | \$12.30 |
| Protective Service | 37 | 49% | 26% | 24% | 40% | 50% | \$13.56 |
| Food Preparation & Serving Related | 543 | 49% | 2% | 0% | 10% | 6% | \$10.81 |
| Building, Grounds Cleaning & Maint. | 63 | 54% | 5% | 0% | 22% | 9% | \$11.85 |
| Personal Care & Service | 608 | 22% | 1% | 9% | 7% | 6% | \$10.48 |
| Sales & Related | 639 | 28% | 3% | 3% | 39% | 1% | \$12.20 |
| Office & Administrative Support | 280 | 21% | 1% | 42% | 21% | 58% | \$15.82 |
| Construction & Extraction | 13 | 0% | 0% | 66% | 69% | 71% | \$21.64 |
| Installation, Maintenance & Repair | 113 | 5% | 0% | 75% | 74% | 63% | \$20.29 |
| Production | 309 | 15% | 3% | 17% | 27% | 4% | \$12.95 |
| Transportation & Material Moving | 228 | 67% | 13% | 1% | 9% | 71% | \$10.10 |
| Internships | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A | #N/A |

Source: DEED Job Vacancy Survey, Qtr. 4 2016

Figure 10. Job Vacancies by Industry, Qtr. 4 2016

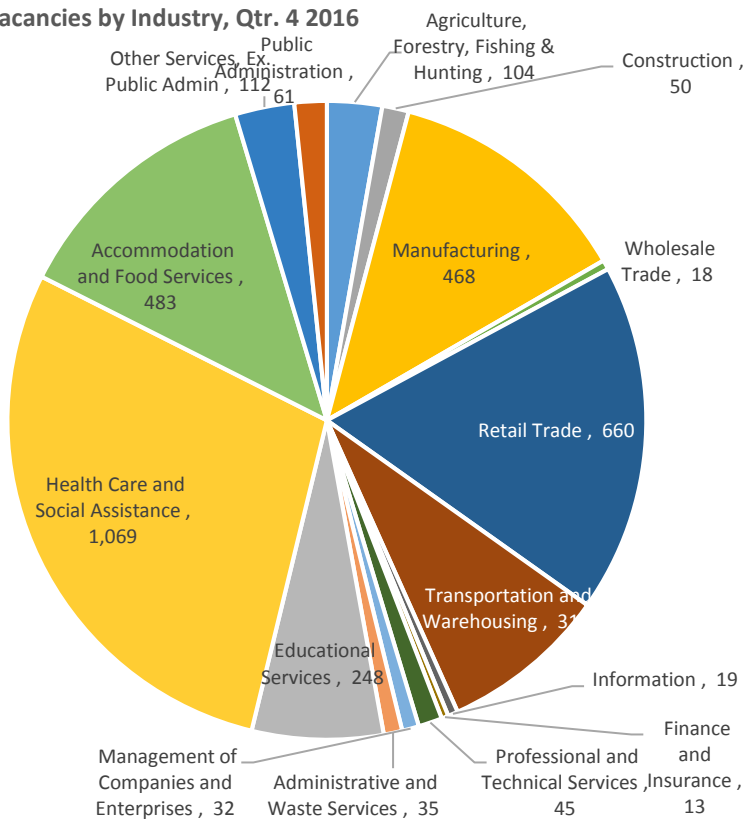
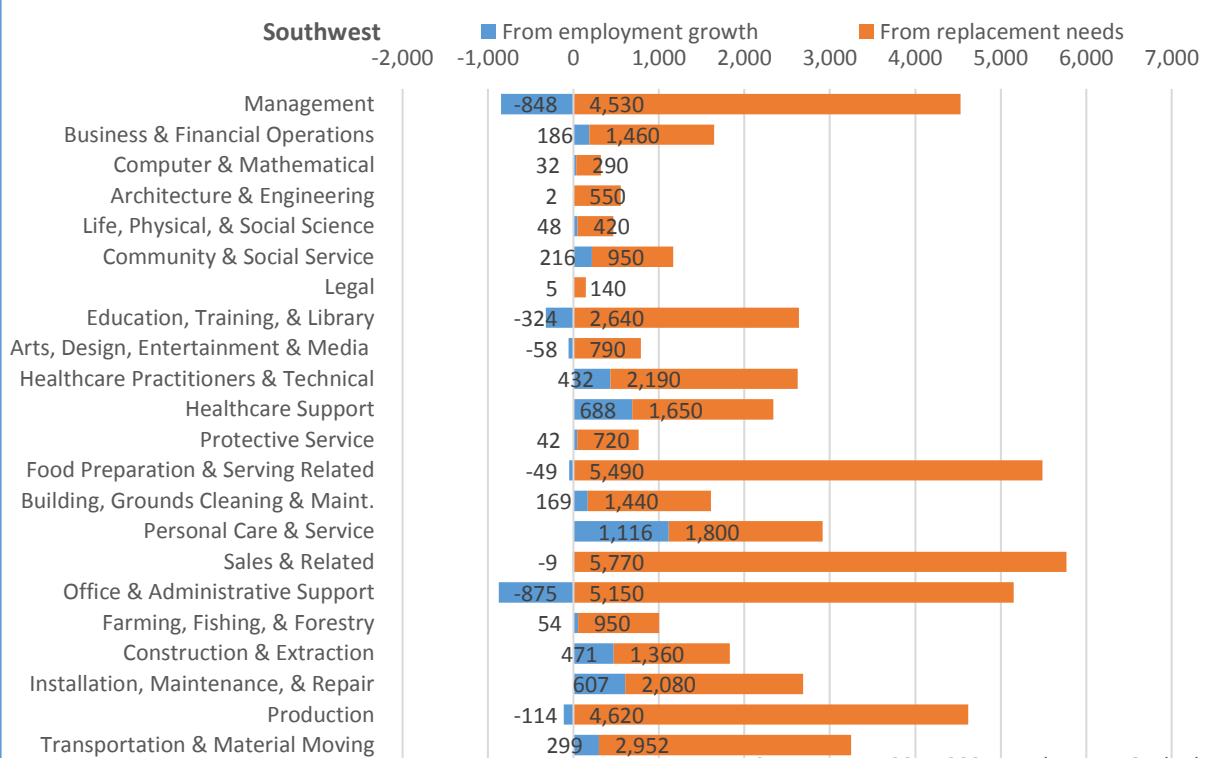


Table 21. Regional Employment Projections, 2014-2024

| Occupational Group | Southwest Planning Region | | | | | |
|--------------------------------------|---------------------------|-----------------|--------------------------|--------------------|----------------------|--------------------------|
| | 2014 Estimate | 2024 Projection | 2014-2024 Percent Change | 2014-2024 New Jobs | Replacement Openings | 2014-2024 Total Openings |
| Total, All Occupations | 208,555 | 210,669 | 1.0% | 2,114 | 48,070 | 55,090 |
| Management | 23,411 | 22,563 | -3.6% | -848 | 4,530 | 4,740 |
| Business & Financial Operations | 7,075 | 7,261 | 2.6% | 186 | 1,460 | 1,720 |
| Computer & Mathematical | 1,974 | 2,006 | 1.6% | 32 | 290 | 350 |
| Architecture & Engineering | 2,283 | 2,285 | 0.1% | 2 | 550 | 610 |
| Life, Physical, & Social Science | 1,393 | 1,441 | 3.4% | 48 | 420 | 490 |
| Community & Social Service | 4,513 | 4,729 | 4.8% | 216 | 950 | 1,180 |
| Legal | 811 | 816 | 0.6% | 5 | 140 | 150 |
| Education, Training, & Library | 11,965 | 11,641 | -2.7% | -324 | 2,640 | 2,710 |
| Arts, Design, Entertainment, & Media | 3,092 | 3,034 | -1.9% | -58 | 790 | 870 |
| Healthcare Practitioners & Technical | 9,964 | 10,396 | 4.3% | 432 | 2,190 | 2,670 |
| Healthcare Support | 7,393 | 8,081 | 9.3% | 688 | 1,650 | 2,370 |
| Protective Service | 2,661 | 2,703 | 1.6% | 42 | 720 | 790 |
| Food Preparation & Serving Related | 15,322 | 15,273 | -0.3% | -49 | 5,490 | 5,730 |
| Building, Grounds Cleaning & Maint. | 7,157 | 7,326 | 2.4% | 169 | 1,440 | 1,610 |
| Personal Care & Service | 9,726 | 10,842 | 11.5% | 1,116 | 1,800 | 2,950 |
| Sales & Related | 18,526 | 18,517 | 0.0% | -9 | 5,770 | 6,060 |
| Office & Administrative Support | 25,342 | 24,467 | -3.5% | -875 | 5,150 | 5,410 |
| Farming, Fishing, & Forestry | 3,658 | 3,712 | 1.5% | 54 | 950 | 1,070 |
| Construction & Extraction | 8,751 | 9,222 | 5.4% | 471 | 1,360 | 1,850 |
| Installation, Maintenance, & Repair | 8,833 | 9,440 | 6.9% | 607 | 2,080 | 2,740 |
| Production | 21,004 | 20,890 | -0.5% | -114 | 4,620 | 5,470 |
| Transportation & Material Moving | 12,990 | 13,289 | 2.3% | 299 | 2,952 | 3,250 |

Source: DEED 2014-2024 Employment Outlook

Figure 11. Regional Employment Projections, 2014-2024



Source: DEED 2014-2024 Employment Outlook

Table 22. Regional Occupations in Demand, 2016

| Region 9 | | | |
|--|--|--|--|
| Less than High School | High School or Equivalent | Some College or Assoc. Degree | Bachelor's Degree or Higher |
| Personal Care Aides \$25,098 | First-Line Supervisors of Retail Sales Workers \$34,209 | Nursing Assistants \$25,136 | Sales Managers \$95,718 |
| Food Prep & Serving Workers \$19,090 | Welders, Cutters, Solderers, & Brazers \$37,964 | Heavy & Tractor-Trailer Truck Drivers \$37,196 | Accountants & Auditors \$60,471 |
| Home Health Aides \$22,896 | Secretaries & Administrative Assistants \$35,541 | Registered Nurses \$55,837 | Industrial Engineers \$72,620 |
| Cooks, Restaurant \$19,930 | Office Clerks, General \$30,173 | Licensed Practical & Licensed Voc. Nurses \$41,577 | Elementary & Secondary School Teachers \$48,572 |
| Stock Clerks & Order Fillers \$21,830 | Customer Service Representatives \$31,269 | Computer User Support Specialists \$42,052 | Network & Computer Systems Administrators \$62,067 |
| Janitors & Cleaners \$24,723 | Bus Drivers, School or Special Client \$27,018 | HVAC Mechanics \$47,356 | Financial Managers \$95,820 |
| Laborers & Freight, Stock & Material \$28,992 | Light Truck or Delivery Services Drivers \$33,533 | Teacher Assistants \$26,098 | Physician Assistants \$102,714 |
| Waiters & Waitresses \$18,606 | Team Assemblers \$30,567 | Hairdressers, Hairstylists, & Cosmetologists \$24,062 | Child, Family, & School Social Workers \$51,702 |
| Retail Salespersons \$20,298 | Social & Human Service Assistants \$40,679 | Industrial Engineering Technicians \$45,750 | Industrial Production Managers \$78,204 |
| Cashiers \$19,248 | Maintenance & Repair Workers, General \$38,534 | Computer Network Support Specialists \$54,577 | Clinical, Counseling, & School Psychologists \$59,020 |

Source: DEED Occupations in Demand

Table 23. Industry Employment Statistics, 2016

| | 2016 Annual Data | | | | 2011-2016 | | 2015-2016 | |
|--------------------|------------------|----------------|-------------------|-------------|----------------|----------------|----------------|----------------|
| | Number of Firms | Number of Jobs | Total Payroll | Avg. Annual | Change in Jobs | Percent Change | Change in Jobs | Percent Change |
| Le Sueur Co. | 702 | 9,129 | \$364,780,480 | \$39,958 | 1,755 | 23.8% | 208 | 2.3% |
| State of Minnesota | 161,520 | 2,814,272 | \$152,795,190,643 | \$54,293 | 210,746 | 8.1% | 39,864 | 1.4% |

Source: DEED Quarterly Census of Employment & Wages (QCEW) program

Figure 12. Industry Employment Statistics, 2006-2016

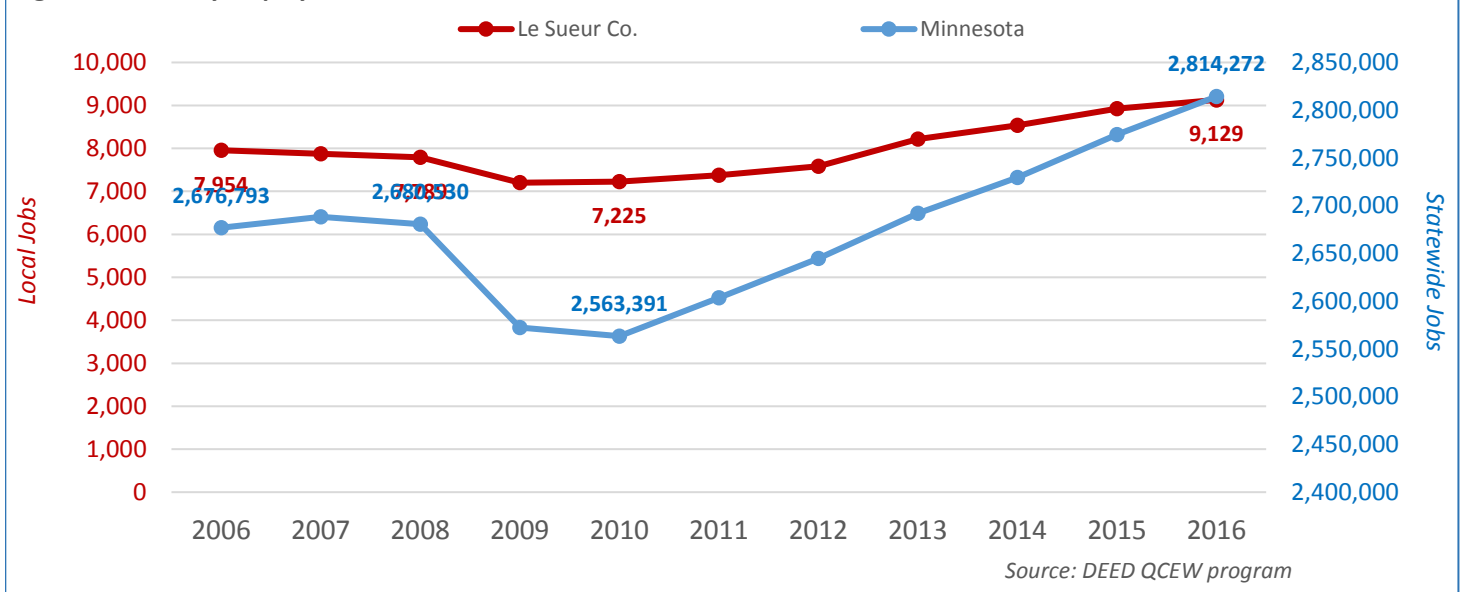


Table 24. Industry Employment Statistics, 2016

| Le Sueur Co. | 2016 Annual Data | | | | 2011-2016 | | 2015-2016 | |
|------------------------------------|------------------|----------------|--------------------------|------------------|----------------|----------------|----------------|----------------|
| NAICS Industry Title | Number of Firms | Number of Jobs | Total Payroll (\$1,000s) | Avg. Annual Wage | Change in Jobs | Percent Change | Change in Jobs | Percent Change |
| Total, All Industries | 702 | 9,129 | \$364,780 | \$39,958 | 1,755 | 23.8% | 208 | 2.3% |
| Agriculture, Forestry, Fish & Hunt | 20 | 137 | \$5,266 | - | 32 | 30.5% | -72 | - |
| Mining | 4 | 139 | \$6,365 | - | 6 | - | -31 | - |
| Construction | 122 | 527 | \$26,693 | \$50,651 | 169 | 47.2% | 27 | 5.4% |
| Manufacturing | 53 | 3,347 | \$169,223 | \$50,560 | 1,408 | 72.6% | 255 | 8.2% |
| Utilities | #N/A | #N/A | #N/A | - | #N/A | - | #N/A | - |
| Wholesale Trade | #N/A | #N/A | #N/A | - | #N/A | - | #N/A | - |
| Retail Trade | 87 | 842 | \$16,850 | \$20,011 | 55 | 7.0% | -33 | -3.8% |
| Transportation & Warehousing | 35 | 372 | \$12,692 | \$34,117 | 96 | 34.8% | 5 | 1.4% |
| Information | 12 | 52 | \$2,185 | \$42,018 | 5 | 9.5% | -1 | -1.9% |
| Finance & Insurance | 36 | 254 | \$12,229 | \$48,145 | 5 | 2.0% | 11 | 4.5% |
| Real Estate & Rental & Leasing | 18 | 24 | \$738 | \$30,740 | 10 | 71.4% | -7 | -22.6% |
| Professional & Technical Services | 39 | 201 | \$8,722 | - | 79 | - | 9 | - |
| Management of Companies | #N/A | #N/A | #N/A | - | #N/A | - | #N/A | - |
| Admin. Support & Waste Mgmt. Svcs | 16 | 82 | \$1,907 | \$23,257 | -23 | -21.9% | -37 | -31.1% |
| Educational Services | 12 | 672 | \$23,637 | \$35,175 | 37 | 5.8% | 12 | 1.8% |
| Health Care & Social Assistance | 57 | 702 | \$21,017 | \$29,939 | 70 | 11.1% | 152 | 27.6% |
| Arts, Entertainment, & Recreation | 14 | 80 | \$1,018 | \$12,721 | -23 | -22.3% | -20 | -20.0% |
| Accommodation & Food Services | 52 | 509 | \$6,004 | \$11,796 | -18 | -3.4% | -12 | -2.3% |
| Other Services | 73 | 245 | \$4,819 | \$19,671 | -69 | -22.0% | -67 | -21.5% |
| Public Administration | 25 | 624 | \$19,247 | \$30,844 | 77 | 14.1% | 1 | 0.2% |

Source: DEED Quarterly Census of Employment & Wages (QCEW) program

Table 25. Regional Industry Employment Projections, 2014-2024

| | Estimated Employment 2014 | Projected Employment 2024 | Percent Change 2014-2024 | Numeric Change 2014-2024 |
|------------------------------------|---------------------------|---------------------------|--------------------------|--------------------------|
| Southwest Planning Region | | | | |
| Total, All Industries | 208,555 | 210,669 | 1.0% | 2,114 |
| Agriculture, Forestry, Fish & Hunt | 5,335 | 5,360 | 0.4% | 25 |
| Mining | 391 | 408 | 4.3% | 17 |
| Construction | 7,613 | 8,164 | 7.2% | 551 |
| Manufacturing | 31,340 | 30,844 | -1.5% | -496 |
| Utilities | 813 | 760 | -6.5% | -53 |
| Wholesale Trade | 8,104 | 8,457 | 4.3% | 353 |
| Retail Trade | 20,285 | 19,570 | -3.5% | -715 |
| Transportation & Warehousing | 5,377 | 5,583 | 3.8% | 206 |
| Information | 2,839 | 2,673 | -5.8% | -166 |
| Finance & Insurance | 6,131 | 6,399 | 4.3% | 268 |
| Real Estate & Rental & Leasing | 1,225 | 1,376 | 12.3% | 151 |
| Professional & Technical Services | 4,301 | 4,458 | 3.6% | 157 |
| Management of Companies | 1,822 | 1,625 | -10.8% | -197 |
| Admin. Support & Waste Mgmt. Svcs | 4,200 | 4,566 | 8.7% | 366 |
| Educational Services | 1,950 | 1,920 | -1.5% | -30 |
| Health Care & Social Assistance | 25,914 | 29,025 | 12.0% | 3,111 |
| Arts, Entertainment, & Recreation | 2,556 | 2,784 | 8.9% | 228 |
| Accommodation & Food Services | 12,038 | 12,106 | 0.5% | 68 |
| Other Services | 8,056 | 7,901 | -1.9% | -155 |
| Public Administration | 31,816 | 30,682 | -3.5% | -1,134 |

Source: DEED 2014-2024 Employment Outlook

Table 26. Employers by Size Class, 2015

| Number of Employees | Le Sueur Co. | | Minnesota |
|---------------------|-----------------|------------------|------------------|
| | Number of Firms | Percent of Firms | Percent of Firms |
| 1-4 | 424 | 60.3% | 53.7% |
| 5-9 | 134 | 19.1% | 17.7% |
| 10-19 | 73 | 10.4% | 13.3% |
| 20-49 | 50 | 7.1% | 9.3% |
| 50-99 | 14 | 2.0% | 3.2% |
| 100-249 | 6 | 0.9% | 1.9% |
| 250-499 | 1 | 0.1% | 0.5% |
| 500 or more | 1 | 0.1% | 0.3% |
| Total Firms | 703 | 100.0% | 100.0% |

Source: U.S. Census, County Business Patterns

Table 27. Nonemployer Statistics, 2015

| | 2015 | | 2005-2015 | |
|--------------------|-----------------|---------------------|--------------------|----------------|
| | Number of Firms | Receipts (\$1,000s) | Change in Nonemps. | Percent Change |
| Le Sueur Co. | 1,989 | \$94,032 | 209 | 11.7% |
| State of Minnesota | 397,378 | \$18,435,244 | 23,959 | 6.4% |

Source: U.S. Census, Nonemployer Statistics program

Table 28. Census of Agriculture, 2012

| | Number of Farms | Market Value of Products Sold | State Rank (of 87) | Change in Mkt. Value, |
|--------------------|-----------------|-------------------------------|--------------------|-----------------------|
| Le Sueur Co. | 1,051 | \$224,307,000 | 50 | 60.6% |
| State of Minnesota | 74,542 | \$21,280,184,000 | | 61.5% |

Source: 2012 Census of Agriculture